

Managed Services Case Study: Multi-manager Investment Platform

1. 

Monitor client trade files and feeds.

2. 

Normalize, enrich and validate client data.

3. 

Report trades to counterparties, monitor and reconcile.

Who We Are

Founded in 2000, Indus Valley Partners has 130 global asset managers among its client base. Over \$1.3 Trillion of AuM is managed using IVP technology and services.

Background

The client is the private wealth management arm of a pre-eminent global strategy consultancy. The fund invests directly in the market as well with multiple third party managers under a Separately Managed Account (SMA) model. The client has a combined AuM of over \$11 billion across both listed and non-listed securities.

The Problem

The client had an organically and incrementally grown infrastructure which was heavily dependent on manual processes and spreadsheets. As the complexity and size of managers, investment strategies and security types continued to grow, this model could not scale without significant operational risk and additional costs in personnel and technology.

The Solution

The client engaged with IVP to introduce a Managed Services model into the fund platform incorporating several critical functions; monitoring files, posting transactions to portfolio accounting (SS&C Advent GENEVA), managing corporate actions, price maintenance and reconciling data with counterparties (Fund Administrators and Prime Brokers).

The Result

Fund AuM has grown by 30-40% with no increase in client head-count. Volume of trades processed has grown to over 25k/day. The Managed Services initiative has achieved a 200% ROI over 3 years.

IVP Managed Services

75 +

clients managed by 45+ member team across Salt Lake City and Noida

700 bn+

in AuM managed by the group

22,000 +

jobs processed and monitored

125 +

asset classes supported

